



## VIEWRAIL CERTIFIED INSTALLER PROGRAM

As a Viewrail Certified Installer, you'll be able to expand your market, offer more to your clients, and get paid to install our systems.

### HOW IT WORKS

There are two types of jobs a Viewrail Certified Installer could take on: **subcontracted jobs** and **referrals**.

#### Subcontracted Jobs:

1. We'll determine if a project meets our criteria for installation during the quoting process.
2. Shelly will provide a quote for the project, including installation (based on your rates).
3. We'll reach out to you with an offer and a drawing to review.
4. You'll go to the job site and verify site conditions. If the site is as-communicated, you'll take any necessary measurements.
5. You'll work with the Project Manager to get the order into production.
6. You'll install the system, take pictures, and receive sign-off from the customer when the job is complete.
7. You'll receive payment within 10 business days after a job has been signed off.

#### Referrals:

1. We'll gather information during the sales process and contact you with information about the project.
2. You'll work with the customer to determine your price for installation.
3. You'll work with the Project Manager to get the order into production.
4. After delivery, the rest of the project will be up to you, including communication with the client, final sign-off, and payment

The Certified Installer program is a win-win for both of us. You get to make more money and expand your business and we get to provide our customers with a superior product. This creates a process that's faster, safer, and more efficient.

To learn more about training and certification, or to express interest in becoming a Certified Installer, reach out to Shelly Rodriguez via email at [shelly@viewrail.com](mailto:shelly@viewrail.com).

